

CTGR's 2010 Tobacco Grower Phone Survey

I. Overview	6
I. TOBACCO PRODUCTION IN 2010.....	7
1. Did you grow tobacco this year, in 2010?	7
2. If no, when was the last year you produced tobacco?.....	7
3. If no, what primary source of income did you use to replace tobacco income?	7
II. BURLEY PRODUCTION	8
1. Are you growing burley?	8
a. If yes, approximately how many acres of burley tobacco are you growing?.....	8
2. Compared to past experience, how would you rate the overall quality of this year's burley crop?.....	8
3. Compared to past experience, how would you rate the current yield potential of your burley crop?	8
a. Is weather a factor for the current yield potential of your burley crop being poor or below average?	9
b. Is insect & pest pressure a factor for the current yield potential of your burley crop being poor or below average?.....	9
c. Is disease pressure a factor for the current yield potential of your burley crop being poor or below average?.....	9
4. Are there other reasons for the current yield potential of your burley crop being poor or below average?	9
a. If yes, what are they?	9
5. What is your expected yield for your burley crop in 2010 in pound per acre?	10
6. Do you have crop insurance on your burley crop?	10
7. Do you have a contract to sell this year's burley?	10
8. Did you have a contract for your burley in 2009?.....	10
9. Did you contract with the same company or companies in 2010 that you did in 2009? ...	10
10. Compared to your 2009 contract for burley, how is your 2010 contract?	11

a. <i>If fewer pounds, how much did your 2010 contract get cut in terms of percentages?</i>	11
b. <i>What do you plan to do with any extra burley you grew?</i>	11
11. What are your plans for next year's burley production?	12
12. Do you anticipate that next year you'll contract with the same company or companies as this year?	12
III. FLUE-CURED PRODUCTION	13
1. Are you growing flue-cured?	13
a. <i>If yes, approximately how many acres of flue-cured tobacco are you growing?</i>	13
2. Compared to past experience, how would you rate the overall quality of this year's flue-cured crop?	13
3. Compared to past experience, how would you rate the current yield potential of your flue-cured crop?	13
a. <i>Is weather a factor for the current yield potential of your flue-cured crop being poor or below average?</i>	14
b. <i>Is insect & pest pressure a factor for the current yield potential of your flue-cured crop being poor or below average?</i>	14
c. <i>Is disease pressure a factor for the current yield potential of your flue-cured crop being poor or below average?</i>	14
4. Are there other reasons for the current yield potential of your flue-cured crop being poor or below average?	14
a. <i>If yes, what are they?</i>	14
5. What is your expected yield for your flue-cured crop in 2010 in pound per acre?	15
6. Do you have crop insurance on your flue-cured crop?	15
7. Do you have a contract to sell this year's flue-cured tobacco?	15
8. Did you have a contract for your flue-cured tobacco in 2009?	15
9. Did you contract with the same company or companies in 2010 that you did in 2009? ...	15
10. Compared to your 2009 contract for flue-cured tobacco, how is your 2010 contract?	15
a. <i>If fewer pounds, how much did your 2010 contract get cut in terms of percentages?</i>	16
b. <i>What do you plan to do with any extra flue-cured tobacco you grew?</i>	16
11. What are your plans for next year's flue-cured production?	16
IV. DARK AIR PRODUCTION	17

1. Are you growing dark air?	17
<i>a. If yes, approximately how many acres of dark-air tobacco are you growing?.....</i>	<i>17</i>
2. Compared to past experience, how would you rate the overall quality of this year's dark-air crop?.....	17
3. Compared to past experience, how would you rate the current yield potential of your dark-air crop?.....	17
<i>a. Is weather a factor for the current yield potential of your dark air crop being poor or below average?.....</i>	<i>18</i>
<i>b. Is insect & pest pressure a factor for the current yield potential of your dark air crop being poor or below average?.....</i>	<i>18</i>
<i>c. Is disease pressure a factor for the current yield potential of your dark air crop being poor or below average?.....</i>	<i>18</i>
4. Are there other reasons for the current yield potential of your dark air crop being poor or below average?	18
5. What is your expected yield for your dark-air crop in 2010 in pound per acre?	18
6. Do you have crop insurance on your dark-air tobacco?.....	18
7. Do you have a contract to sell this year's dark-air cured tobacco?	19
8. Did you have a contract for your dark-air tobacco in 2009?	19
9. Did you contract with the same company or companies in 2010 that you did in 2009? ...	19
10. Compared to your 2009 contract for dark-air, how is your 2010 contract?.....	19
<i>a. If fewer pounds, how much did your 2010 contract get cut in terms of percentages?.....</i>	<i>19</i>
<i>b. What do you plan to do with any extra dark-air tobacco you grew?.....</i>	<i>20</i>
11. What are your plans for next year's dark-air tobacco production?.....	20
V. DARK-FIRED PRODUCTION.....	21
1. Are you growing dark-fired?	21
<i>a. If yes, approximately how many acres of dark-fire tobacco are you growing?.....</i>	<i>21</i>
2. Compared to past experience, how would you rate the overall quality of this year's dark-fired tobacco crop?	21
3. Compared to past experience, how would you rate the current yield potential of your dark-fired tobacco crop?	22

a. <i>Is weather a factor for the current yield potential of your dark-fired crop being poor or below average?</i>	22
b. <i>Is insect & pest pressure a factor for the current yield potential of your dark-fired crop being poor or below average?</i>	22
c. <i>Is disease pressure a factor for the current yield potential of your dark-fired crop being poor or below average?</i>	22
4. Are there other reasons for the current yield potential of your dark-fired crop being poor or below average?	22
5. What is your expected yield for your dark-fired tobacco crop in 2010 in pound per acre?	23
6. Do you have crop insurance on your dark-fired tobacco crop?	23
7. Do you have a contract to sell this year's dark-fired tobacco?	23
8. Did you have a contract for your dark-fired tobacco in 2009?	23
9. Did you contract with the same company or companies in 2010 that you did in 2009? ..	23
10. Compared to your 2009 contract for dark-fired tobacco, how is your 2010 contract?	24
a. <i>If fewer pounds, how much did your 2010 contract get cut in terms of percentages?</i> 24	
b. <i>What do you plan to do with the extra dark-fired tobacco you grew?</i>	24
11. What are your plans for next year's dark-fired production?	24
VI. CIGAR PRODUCTION	25
1. Are you growing cigar?	25
a. <i>If yes, approximately how many acres of cigar tobacco are you growing?</i>	25
2. Compared to past experience, how would you rate the overall quality of this year's cigar crop?	25
3. Compared to past experience, how would you rate the current yield potential of your cigar crop?	25
a. <i>Is weather a factor for the current yield potential of your cigar crop being poor or below average?</i>	25
b. <i>Is insect & pest pressure a factor for the current yield potential of your cigar crop being poor or below average?</i>	26
c. <i>Is disease pressure a factor for the current yield potential of your cigar crop being poor or below average?</i>	26

4.	Are there other reasons for the current yield potential of your cigar crop being poor or below average?	26
5.	What is your expected yield for your cigar crop in 2010 in pound per acre?	26
6.	Do you have crop insurance on your cigar crop?	26
7.	Do you have a contract to sell this year's cigar?	26
8.	Did you have a contract for your cigar in 2009?	26
9.	Did you contract with the same company or companies in 2010 that you did in 2009? ...	27
10.	Compared to your 2009 contract for cigar, how is your 2010 contract?.....	27
	<i>a. If fewer pounds, how much did your 2010 contract get cut in terms of percentages?</i>	27
	<i>b. What do you plan to do with the extra cigar you grew?</i>	27
11.	What are your plans for next year's cigar production?.....	27
VII.	General Information	28
1.	Year of birth of respondents.....	28
2.	State where the primary farming operation is located.....	28
3.	Primary occupation of the farm's primary decision maker	28
4.	Level of education for the farm's primary decision maker	29

I. Overview

The Center for Tobacco Grower Research (CTGR) conducted a telephone interview with 486 tobacco growers in 12 different States from October 25, 2010 to November 18, 2010. The purpose of the interview was to collect information on the performance of tobacco in the 2010 production season compared to past experience, and to understand growers' plan of tobacco production for next year. Additional information was also collected on contracts and crop insurance.

The majority of respondents (81%) are from four major tobacco growing States (Kentucky 26%, North Carolina 25%, Tennessee 17% and Virginia 13%). The average age of the respondents is 55 years with the youngest being 19 years old and the oldest 85 years old. The majority of the respondents (66%) are full-time farmers. About 15% are employed full time off the farm. In terms of the educational level, the majority of the respondents (42%) have completed high school while about 30% of them have attended some college.

Of the 486 respondents, 429 (88%) reported growing tobacco in 2010 while 57 (12%) reported not growing in 2010. Just over 75% of the respondents reported that they grew only one type of tobacco while 17% and nearly 7% of them grew two and three types of tobacco, respectively. Forty-six percent (46%) of burley and 43% of flue-cured growers reported that compared to their past experience, the overall quality of this year's tobacco is less than average while 54% of burley growers and 57% of flue-cured growers reported having average or better than average quality. In contrast, 74% of dark air and 77% of dark-fired tobacco growers reported having average or better than average quality and only 26% of dark air and 21% of dark-fired growers reported that compared to their past experience, the overall quality of this year's tobacco is less than average. However, in terms of yield performance, 50% of burley growers reported that compared to their past experience their tobacco yield performance is less than average while the majority of flue-cured, dark air, and dark-fired tobacco growers reported having average or better than average yields. Those with poor or below average yield performance attributed it to unfavorable weather conditions.

The vast majority of growers of all tobacco types have a contract in 2010 with the same company they did contract with in 2009. Compared to 2009, growers of all tobacco types have experienced a cut in the volume of their contracts. The percentage of growers who reported a cut in volume of contracts is the highest among burley (51%) followed by flue-cured growers (43.5%). Similarly, about 27% to 28% of dark tobacco growers reported a cut in contracted poundage, ranging from less than 10% to over 50%. The percentage of cut varies from one tobacco type to another, with burley and flue-cured receiving the largest cut compared to dark tobacco types.

In terms of their plan for next year, the majority of growers plan to grow the same number of acres next year.

I. TOBACCO PRODUCTION IN 2010

1. Did you grow tobacco this year, in 2010?

Response	Count	Percent
No	57	11.73
Yes	429	88.27
Total	486	100

2. If no, when was the last year you produced tobacco?

Response	Count	Percent
Don't remember	3	5.26
2000	1	1.75
2001	1	1.75
2002	5	8.77
2005	1	1.75
2006	3	5.26
2007	4	7.02
2008	11	19.30
2009	28	49.12
Total	57	100

3. If no, what primary source of income did you use to replace tobacco income?

Response	Count	Percent
Other crop/livestock	17	29.82
Off farm income	6	10.53
Buyout program	11	19.30
Retirement	11	19.30
Others	12	21.05
Total	57	100

II. BURLEY PRODUCTION

1. Are you growing burley?

Response	Count	Percent
No	243	56.64
Yes	186	43.36
Total	429	100

a. If yes, approximately how many acres of burley tobacco are you growing?

Variable	N	Minimum	Maximum	Average
Acres	185	0.6	250	13.75

Note: 1 grower did not answer.

2. Compared to past experience, how would you rate the overall quality of this year's burley crop?

Response	Count	Percent
Poor	28	15.05
Below Average	57	30.65
Average	64	34.41
Above average	35	18.82
Excellent	2	1.08
Total	186	100

3. Compared to past experience, how would you rate the current yield potential of your burley crop?

Response	Count	Percent
Poor	11	5.91
Below Average	82	44.09
Average	68	36.56
Above average	20	10.75
Don't know	5	2.69
Total	186	100

- a. Is weather a factor for the current yield potential of your burley crop being poor or below average?

Response	Count	Percent
Yes	93	100

- b. Is insect & pest pressure a factor for the current yield potential of your burley crop being poor or below average?

Response	Count	Percent
No	79	84.95
Yes	14	15.05
Total	93	100

- c. Is disease pressure a factor for the current yield potential of your burley crop being poor or below average?

Response	Count	Percent
No	76	81.72
Yes	16	17.20
Don't know	1	1.08
Total	93	100

4. Are there other reasons for the current yield potential of your burley crop being poor or below average?

Response	Count	Percent
No	90	96.77
Yes	2	2.15
Don't know	1	1.08
Total	93	100

- a. If yes, what are they?

Response	Count	Percent
During curing tobacco turned dried yellow	1	50
Lack of weed control due to govt. restraints	1	50
Total	2	100

5. What is your expected yield for your burley crop in 2010 in pound per acre?

Variable	Count	Minimum	Maximum	Average
Yield per acre	171	23	4000	2123.4

Note: 15 growers did not respond.

6. Do you have crop insurance on your burley crop?

Response	Count	Percent
No	88	47.31
Yes	95	51.08
Don't know	3	1.61
Total	186	100

7. Do you have a contract to sell this year's burley?

Response	Count	Percent
No	14	7.53
Yes	172	92.47
Total	186	100

8. Did you have a contract for your burley in 2009?

Response	Count	Percent
No	6	3.49
Yes	166	96.51
Total	172	100

9. Did you contract with the same company or companies in 2010 that you did in 2009?

Response	Count	Percent
No	23	13.37
Yes	147	85.47
Don't know	2	1.16
Total	172	100

10. Compared to your 2009 contract for burley, how is your 2010 contract?

Response	Count	Percent
Fewer pounds	87	50.58
Same number of pounds	50	29.07
More pounds	28	16.28
Don't know	7	4.07
Total	172	100

a. If fewer pounds, how much did your 2010 contract get cut in terms of percentages?

Response	Count	Percent
Less than 10%	9	10.34
10% to 20%	27	31.03
21% to 30%	23	26.44
31% to 40%	6	6.9
41% to 50%	9	10.34
More than 50%	8	9.2
Don't know	5	5.75
Total	87	100

b. What do you plan to do with any extra burley you grew?

Response	Count	Percent
No extra (all contracted)	41	40.59
Take to an auction	27	26.73
Hold onto it	8	7.92
Hope contracting company will buy excess	5	4.95
Look for another buyer	8	7.92
Don't know	12	11.88
Total	101	100

11. What are your plans for next year's burley production?

Response	Count	Percent
Will not produce tobacco	13	6.99
Will produce fewer acres	23	12.37
Will produce same number of acres	98	52.69
Will produce more acres	9	4.84
Don't know	43	23.12
Total	186	100

12. Do you anticipate that next year you'll contract with the same company or companies as this year?

Response	Count	Percent
No	12	6.94
Yes	152	87.86
Don't know	9	5.2
Total	173	100

III. FLUE-CURED PRODUCTION

1. Are you growing flue-cured?

Response	Count	Percent
No	275	64.1
Yes	154	35.9
Total	429	100

a. If yes, approximately how many acres of flue-cured tobacco are you growing?

Variable	Count	Minimum	Maximum	Average
Yield per acre	154	1	935	111.84

2. Compared to past experience, how would you rate the overall quality of this year's flue-cured crop?

Response	Count	Percent
Poor	20	12.99
Below Average	46	29.87
Average	55	35.71
Above average	25	16.23
Excellent	7	4.55
Don't know	1	0.65
Total	154	100

3. Compared to past experience, how would you rate the current yield potential of your flue-cured crop?

Response	Count	Percent
Poor	14	9.09
Below Average	40	25.97
Average	61	39.61
Above average	31	20.13
Excellent	7	4.55
Don't know	1	0.65
Total	154	100

- a. Is weather a factor for the current yield potential of your flue-cured crop being poor or below average?

Response	Count	Percent
Yes	54	100

- b. Is insect & pest pressure a factor for the current yield potential of your flue-cured crop being poor or below average?

Response	Count	Percent
No	47	87.04
Yes	7	12.96
Total	54	100

- c. Is disease pressure a factor for the current yield potential of your flue-cured crop being poor or below average?

Response	Count	Percent
No	37	68.52
Yes	17	31.48
Total	54	100

4. Are there other reasons for the current yield potential of your flue-cured crop being poor or below average?

Response	Count	Percent
No	53	98.15
Yes	1	1.85
Total	54	100

- a. If yes, what are they?

Response	Count	Percent
Early weed problems impacted growth of young plants. Workers to weed were delayed because Sec. of Labor was holding back.	1	100

5. What is your expected yield for your flue-cured crop in 2010 in pound per acre?

Variable	N	Minimum	Maximum	Average
Yield per acre	144	1000	4000	2438.96

Note: 10 growers did not respond.

6. Do you have crop insurance on your flue-cured crop?

Response	Count	Percent
No	12	7.79
Yes	142	92.21
Total	154	100

7. Do you have a contract to sell this year's flue-cured tobacco?

Response	Count	Percent
Yes	154	100

8. Did you have a contract for your flue-cured tobacco in 2009?

Response	Count	Percent
No	1	0.65
Yes	153	99.35
Total	154	100

9. Did you contract with the same company or companies in 2010 that you did in 2009?

Response	Count	Percent
No	20	12.99
Yes	134	87.01
Total	154	100

10. Compared to your 2009 contract for flue-cured tobacco, how is your 2010 contract?

Response	Count	Percent
Fewer pounds	67	43.51
Same number of pounds	51	33.12
More pounds	32	20.78
Don't know	4	2.6
Total	154	100

- a. If fewer pounds, how much did your 2010 contract get cut in terms of percentages?

Response	Count	Percent
Less than 10%	8	11.94
10% to 20%	31	46.27
21% to 30%	19	28.36
31% to 40%	3	4.48
41% to 50%	2	2.99
More than 50%	3	4.48
Don't know	1	1.49
Total	67	100

- b. What do you plan to do with any extra flue-cured tobacco you grew?

Response	Count	Percent
No extra (all contracted)	42	62.69
Take to an auction	8	11.94
Hold onto it	2	2.99
Hope contracting company will buy excess	6	8.96
Look for another buyer	4	5.97
Don't know	5	7.46
Total	67	100

11. What are your plans for next year's flue-cured production?

Response	Count	Percent
Will not produce tobacco	9	5.84
Will produce fewer acres	11	7.14
Will produce same number of acres	90	58.44
Will produce more acres	17	11.04
Don't know	27	17.53
Total	154	100

IV. DARK AIR PRODUCTION

1. Are you growing dark air?

Response	Count	Percent
No	326	75.99
Yes	103	24.01
Total	429	100

a. If yes, approximately how many acres of dark-air tobacco are you growing?

Variable	N	Minimum	Maximum	Average
Acres	102	0.5	32	6.88

Note: 1 grower did not respond.

2. Compared to past experience, how would you rate the overall quality of this year's dark-air crop?

Response	Count	Percent
Poor	6	5.83
Below Average	21	20.39
Average	50	48.54
Above average	21	20.39
Excellent	5	4.85
Total	103	100

3. Compared to past experience, how would you rate the current yield potential of your dark-air crop?

Response	Count	Percent
Poor	3	2.91
Below Average	42	40.78
Average	47	45.63
Above average	10	9.71
Excellent	1	0.97
Total	103	100

- a. Is weather a factor for the current yield potential of your dark air crop being poor or below average?

Response	Count	Percent
Yes	45	100

- b. Is insect & pest pressure a factor for the current yield potential of your dark air crop being poor or below average?

Response	Count	Percent
No	42	93.33
Yes	3	6.67
Total	45	100

- c. Is disease pressure a factor for the current yield potential of your dark air crop being poor or below average?

Response	Count	Percent
No	42	93.33
Yes	3	6.67
Total	45	100

4. Are there other reasons for the current yield potential of your dark air crop being poor or below average?

Response	Count	Percent
No	45	100

5. What is your expected yield for your dark-air crop in 2010 in pound per acre?

Variable	N	Minimum	Maximum	Average
Yield per acre	97	1500	4500	2704.12

Note: 6 growers did not respond.

6. Do you have crop insurance on your dark-air tobacco?

Response	Count	Percent
No	42	40.78
Yes	61	59.22
Total	103	100

7. Do you have a contract to sell this year's dark-air cured tobacco?

Response	Count	Percent
Yes	103	100

8. Did you have a contract for your dark-air tobacco in 2009?

Response	Count	Percent
No	1	0.97
Yes	102	99.03
Total	103	100

9. Did you contract with the same company or companies in 2010 that you did in 2009?

Response	Count	Percent
No	1	0.97
Yes	102	99.03
Total	103	100

10. Compared to your 2009 contract for dark-air, how is your 2010 contract?

Response	Count	Percent
Fewer pounds	29	28.16
Same number of pounds	65	63.11
More pounds	7	6.8
Don't know	2	1.94
Total	103	100

a. If fewer pounds, how much did your 2010 contract get cut in terms of percentages?

Response	Count	Percent
Less than 10%	7	24.14
10% to 20%	14	48.28
21% to 30%	4	13.79
41% to 50%	2	6.9
More than 50%	2	6.9
Total	29	100

b. What do you plan to do with any extra dark-air tobacco you grew?

Response	Count	Percent
No extra (all contracted)	14	48.28
Take to an auction	5	17.24
Hold onto it	0	0
Hope contracting company will buy excess	1	3.45
Look for another buyer	1	3.45
Don't know	8	27.59
Total	29	100

11. What are your plans for next year's dark-air tobacco production?

Response	Count	Percent
Will not produce tobacco	4	3.88
Will produce same number of acres	73	70.87
Will produce more acres	9	8.74
Don't know	17	16.5
Total	103	100

V. DARK-FIRED PRODUCTION

1. Are you growing dark-fired?

Response	Count	Percent
No	315	73.43
Yes	114	26.57
Total	429	100

a. If yes, approximately how many acres of dark-fire tobacco are you growing?

Variable	N	Minimum	Maximum	Average
Acres	113	0.75	142	16.7

Note: 1 grower did not respond.

2. Compared to past experience, how would you rate the overall quality of this year's dark-fired tobacco crop?

Response	Count	Percent
Poor	2	1.75
Below Average	22	19.3
Average	49	42.98
Above average	33	28.95
Excellent	6	5.26
Don't know	2	1.75
Total	114	100

3. Compared to past experience, how would you rate the current yield potential of your dark-fired tobacco crop?

Response	Count	Percent
Poor	1	0.88
Below Average	43	37.72
Average	40	35.09
Above average	26	22.81
Excellent	1	0.88
Don't know	3	2.63
Total	114	100

- a. Is weather a factor for the current yield potential of your dark-fired crop being poor or below average?

Response	Count	Percent
Yes	44	100

- b. Is insect & pest pressure a factor for the current yield potential of your dark-fired crop being poor or below average?

Response	Count	Percent
No	43	97.73
Yes	1	2.27
Total	44	100

- c. Is disease pressure a factor for the current yield potential of your dark-fired crop being poor or below average?

Response	Count	Percent
No	40	90.91
Yes	4	9.09
Total	44	100

4. Are there other reasons for the current yield potential of your dark-fired crop being poor or below average?

Response	Count	Percent
No	42	95.45
Yes	2	4.55
Total	44	100

5. What is your expected yield for your dark-fired tobacco crop in 2010 in pound per acre?

Variable	Count	Minimum	Maximum	Average
Yield per acre	105	10	4800	2861.05

Note: 9 growers did not respond.

6. Do you have crop insurance on your dark-fired tobacco crop?

Response	Count	Percent
No	35	30.7
Yes	77	67.54
Don't know	2	1.75
Total	114	100

7. Do you have a contract to sell this year's dark-fired tobacco?

Response	Count	Percent
Yes	113	99.12
Don't know	1	0.88
Total	114	100

8. Did you have a contract for your dark-fired tobacco in 2009?

Response	Count	Percent
No	1	0.88
Yes	112	99.12
Total	113	100

9. Did you contract with the same company or companies in 2010 that you did in 2009?

Response	Count	Percent
No	1	0.88
Yes	112	99.12
Total	113	100

10. Compared to your 2009 contract for dark-fired tobacco, how is your 2010 contract?

Response	Count	Percent
Fewer pounds	30	26.55
Same number of pounds	69	61.06
More pounds	12	10.62
Don't know	2	1.77
Total	113	100

a. If fewer pounds, how much did your 2010 contract get cut in terms of percentages?

Response	Count	Percent
Less than 10%	12	40
10% to 20%	10	33.33
21% to 30%	2	6.67
31% to 40%	2	6.67
41% to 50%	2	6.67
More than 50%	2	6.67
Total	30	100

b. What do you plan to do with the extra dark-fired tobacco you grew?

Response	Count	Percent
No extra (all contracted)	18	58.06
Take to an auction	2	6.45
Hold onto it	0	0
Hope contracting company will buy excess	1	3.23
Look for another buyer	2	6.45
Don't know	7	22.58
Total	31	100

11. What are your plans for next year's dark-fired production?

Response	Count	Percent
Will not produce tobacco	2	1.75
Will produce fewer acres	6	5.26
Will produce same number of acres	80	70.18
Will produce more acres	9	7.89
Don't know	17	14.91
Total	114	100

VI. CIGAR PRODUCTION

1. Are you growing cigar?

Response	Count	Percent
No	425	99.07
Yes	4	0.93
Total	429	100

a. If yes, approximately how many acres of cigar tobacco are you growing?

Variable	N	Minimum	Maximum	Average
Acres	4	0.5	98	27.88

2. Compared to past experience, how would you rate the overall quality of this year's cigar crop?

Response	Count	Percent
Below Average	2	50
Average	1	25
Above average	1	25
Total	4	100

3. Compared to past experience, how would you rate the current yield potential of your cigar crop?

Response	Count	Percent
Below Average	2	50
Average	1	25
Above average	1	25
Total	4	100

a. Is weather a factor for the current yield potential of your cigar crop being poor or below average?

Response	Count	Percent
Yes	2	100

b. Is insect & pest pressure a factor for the current yield potential of your cigar crop being poor or below average?

Response	Count	Percent
No	2	100

c. Is disease pressure a factor for the current yield potential of your cigar crop being poor or below average?

Response	Count	Percent
No	2	100

4. Are there other reasons for the current yield potential of your cigar crop being poor or below average?

Response	Count	Percent
No	2	100

5. What is your expected yield for your cigar crop in 2010 in pound per acre?

Variable	Count	Minimum	Maximum	Average
Yield per acre	4	2000	3300	2575

6. Do you have crop insurance on your cigar crop?

Response	Count	Percent
Yes	4	100

7. Do you have a contract to sell this year's cigar?

Response	Count	Percent
No	1	25
Yes	3	75
Total	4	100

8. Did you have a contract for your cigar in 2009?

Response	Count	Percent
Yes	3	100

9. Did you contract with the same company or companies in 2010 that you did in 2009?

Response	Count	Percent
Yes	3	100

10. Compared to your 2009 contract for cigar, how is your 2010 contract?

Response	Count	Percent
Fewer pounds	1	33.33
Same number of pounds	2	66.67
Total	3	100

a. If fewer pounds, how much did your 2010 contract get cut in terms of percentages?

Response	Count	Percent
Less than 10%	1	100

b. What do you plan to do with the extra cigar you grew?

Response	Count	Percent
Take to an auction	1	50
Don't know	1	50
Total	2	100

11. What are your plans for next year's cigar production?

Response	Count	Percent
Will produce same number of acres	4	100

VII. General Information

1. Year of birth of respondents

Variable	Count	Oldest	Youngest	Average
Year of birth	450	1925	1991	1955

2. State where the primary farming operation is located

State	Count	Percent
FL	2	0.41
GA	12	2.47
IN	23	4.73
KY	128	26.34
MO	6	1.23
NC	120	24.69
OH	20	4.12
SC	17	3.50
TN	84	17.28
VA	63	12.96
WI	6	1.23
WV	5	1.03
Total	486	100

3. Primary occupation of the farm's primary decision maker

Primary occupation	Count	Percent
Full-time farmer	298	65.93
Employed full-time off the farm	66	14.60
Employed part-time off the farm	20	4.42
Retired and farming full-time	30	6.64
Retired and farming part-time	33	7.30
Don't know	5	1.11
Total	452	100

4. Level of education for the farm's primary decision maker

Education	Count	Percent
Some high school or less	22	4.87
Completed high school	192	42.48
Some college	135	29.87
Completed 4-year college	80	17.7
Completed graduate or equivalent professional degree	21	4.65
Don't know	2	0.44
Total	452	100